

LAB Newsletter



LAB Skin Clinic

9909 3602

January 2019

Happy New Year

I hope everyone had a safe, joyful and happy Christmas. Did you recharge for the new year ahead?

This year, there are several new and exciting things happening, starting with an event in March (see page 3). We're introducing a new product range that I've been trialling over the past few months. I've seen significant improvements in hydration and wrinkle reduction in my skin and I am really impressed, so I think you will be, too.

Also, there are a few changes to the way we transact this year (see page 2), which will make it affordable for you to enjoy whatever you need with no large lump sums up front.

There will be **no promotions** this year. Instead, there are value-added Memberships (see page 4), Discount Treatment Programs and **Interest Free** Payment Solutions (see page 2). Every option will deliver certainty and financial benefits to everyone... You can even purchase your products **INTEREST FREE**.

See you soon, Lesley



'Twas the weeks after Christmas...

... when all through the house,
Nothing would fit me - not even a blouse!
All the cookies I'd nibble the chocolate I'd taste_
The holiday parties had gone to my waist!

When I stepped on the scales there arose such a
number
That when I walked to the store (less a walk than
a lumber),
I remembered the marvelous meals I'd prepare:
The gravies... the sauces... and beef nicely rare...
The wine and the rum balls... the crackers and
cheese...
And the way I'd never say, "No, thank you" but
"Yes please."

As I dressed myself in my husband's old shirt
And battled once again to zip up my skirt...
I said to myself, as *I* only can,
"You can't spend a summer, disguised as a man!"

So, away with the last of the sour cream dip.
Get rid of the fruit cake, every cracker and chip.
Every bit of food that I like must be banished
'til all the additional kilos have vanished.

I won't have a cookie, not even a lick;
I'll only chew on a celery stick.
I won't have Pavlova, fish 'n' chips, or a pie.
I'll munch on a carrot and quietly cry.

I'm hungry... I'm lonesome... and life is a bore!

But isn't that what January's for?

Unable to giggle, no longer a riot.

Happy New Year to all...

And to all a good diet!

Payment Solutions

These simple payment solutions will enable everyone to get the products and treatment programs they need without having to wait.

Whilst we trial this payment solution with PayRight, no promotions will be available, so please ask your aesthetician to organise your BEST value options.

NON-TRANSFERABILITY

From 1st January 2019, we can no longer permit prepaid treatments, or parts thereof, to be transferred to another person. Because our software system is not set up to handle these unique and customized transactions - they skew financial, reporting and client history results, which have surprisingly caused several unanticipated issues.

Please speak with us if this affects you.

NOTE: Unless otherwise stated (for example, Memberships) EXPIRY for prepaid treatments is 12 months from purchase.

Courses & Programs

All LAB treatments are available as either discounted courses and/or integrated treatment programs and comprise significant savings, so these will not be available for purchase through PayRight.

To receive the discount, most courses and programs will need to be paid in full before commencement.

Please book a follow-up consultation to discuss the best options for your skincare & treatment plans. Having a plan saves time and money and you will get the best value and results.



PayRight Payment Solutions

How it works and the benefits

- **ALWAYS interest free:** PayRight offers a start and finish date and no interest ever.
- **Responsible lender:** PayRight have higher approval rates than their competitors.
- **Online and fast:** Online application is safe, confidential and completed in about 10minutes.
- **Fast Approval:** Within 10 minutes is usual.
- **Loan Amount:** Min \$500 – Max \$5,000
- **Low customer establishment fee:** From \$5 and capped at \$59 and incorporated into plan.
- **Deposit:** Minimum 10%.
- **Loan Term:** From 2mths to 24mths.
- **No waiting:** Start your treatment program and take your products straight away.
- **Affordable:** All treatments are now within financial reach – even a facelift.

Book your FREE MASSAGE and gift voucher treatment before END OF JANUARY and receive a FREE COCOON WRAP worth \$85 to go with it!

Event... What's New in 2019

LAB Skin Clinic is not just another medspa, beauty salon or pseudo skin clinic that *purports* to be the best... Over almost 16 years, we have become the unopposed leader at the forefront of scientifically proven cosmetic innovation. Proof is our long-term clients, who look younger than they did 5, 10 & even 15 years ago!

Looking and feeling your best is the holy grail of peak performance, wellness and happiness... so a multidisciplinary approach to anti-ageing and rejuvenation is paramount. In deciding upon a customised treatment program, we consider lifestyle, diet, activity levels, sun exposure, and your skincare regimen... When clients follow our recommendations, their rejuvenation program is turbocharged!

To bring you this year's latest innovations, we invite you to our special Champagne Brunch Event ...

1

NEW PRODUCT LAUNCH... A Ground-Breaking Anti-Ageing Skincare Range

Visible improvements identified within 5 days!

2



DermaScan scans the full depth and true condition of your skin, including collagen fibre structure

DERMASCAN...

Get your skin analysed with patented ultrasound technology to determine your skin's true condition. Issues such as age, degradation and sun damage can be seen before they are visible in the mirror.

Paired with **Beau Visage Skin Analysis**, the whole depth of your skin shows a complete history of damage and biological skin age. We use this information to identify the best treatment and skin care regimen to repair and rejuvenate.

3

- Coming soon... brand new technologies to take you closer to the Fountain of Youth!
- The truth about Injectables – what you should know, what's best for you and what to avoid!
- How to reduce stress, anxiety, depression and headaches – advice from an Expert
- Meet the Professionals... ask your questions, get advice and recommendations.
- Learn about the new payment solutions: PAYRIGHT
- **SAVE on some super-special discounted launch prices.**
- And meet new friends, new professionals and have some Sunday morning fun over a glass of bubbly and gourmet finger foods.

4

Gourmet Champagne Brunch | SUNDAY 24th March | 9:30am to 1pm | LAB Skin Clinic, Neutral Bay | Cost: \$45 (redeemable on any purchase on the day)

Champagne | Fresh Fruit Juices | French Crepes | Mini Quiches | Smoked Salmon Blinis | Fresh Fruit Salad | Danish Pastries | Petit Fours | Tea, Coffee & Chocolate |

What's New in 2019 | Sunday 24th March... GET YOUR TICKETS NOW

MEMBERSHIPS

LIMITED NUMBER AVAILABLE

Secure yours NOW with a 10% Deposit

Mini Monthly Membership

20 Available from 4th January 2019...

\$100 MONTHLY: 10% discount off all products & treatments

\$200 MONTHLY: 10% discount off all products & treatments

\$350 MONTHLY: 10% discount off all products & treatments

Bronze Membership

12 Available from 26th February 2019

\$1,500: 10% discount off all your treatments PLUS receive 8 FREE add-on microdermabrasions with every facial, worth \$440. **SAVE \$590**

Gold Membership

5 Available from 26th February 2019

\$3,500: 10% discount off all your products & treatments PLUS receive 8 FREE add-on microdermabrasions and 8 FREE add-on peels with every facial, worth \$880. **SAVE \$1,330**

Platinum VIP Membership

3 Available from 26th February 2019

\$6,500: 10% discount off all your products & treatments PLUS receive 8 FREE add-on microdermabrasions, 8 FREE add-on peels, 4 FREE Omnilux Cosmetic & 4 FREE Omnilux Medical. **SAVE \$2,590**

Your LAB CHRISTMAS GIFT

**If you visited LAB
during November and
December, you would
have received a
Christmas gift**

*Please ensure you
redeem your gift
no later than
28th February*

**Important:
The FREE MASSAGE
that was included in all
XMAS Gift Vouchers
expires on
28th February
PLEASE BOOK NOW**

MEMBERSHIP TERMS & CONDITIONS: Available until sold | Gold/Platinum Membership: only one per person | Non-transferable | Mini Memberships: Monthly credit card payments will automatically be debited on the 1st of month | Monthly Mini Membership may be cancelled at any time by giving 30 days' written notice | Bronze, Gold & Platinum Memberships must be paid in full by 1st March or within one month of deposit | Credits accrue in your account until spent | Credits DO NOT expire | Membership expires when account balance is NIL | No interest or administration fees | FREE components will expire within 12 months from date of purchase | Memberships may not be purchased using PAYRIGHT | Discounts apply only to full priced products and treatments |

If you enjoy your results at LAB, please let others know. When you refer a new client to LAB, you receive a free 1-hour massage

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www.labskinclinic.com.au